



# Boulder Dance Coalition

Music, Dance & Folk Culture

6185 Arapahoe Road

Boulder, CO 80303

**BDC Board Meeting Minutes** - 06.07.18 – at the Avalon Ballroom. President Larry Utter called the meeting to order at 7:06 PM.

**PRESENT:** Dorothy Vernon, Radu Popescu, Deborah Howard, Bill Johns, Larry Utter, Caroline Stepanek, Susie Reisser, Chuck Palmer, Jim Borzym, Steward Hartman. We have a quorum.

**APPROVAL OF MINUTES:** 04.05.18. Motion to approve - Deborah. 2nd - Radu. **MOTION:** approved.

**ELECTION OF OFFICERS:** Introduction of new board member, Dorothy Vernon. The following slate of officers was proposed: President - Larry Utter, Vice-President - Jim Borzym, Treasurer - Deborah Howard, Secretary - Susie Reisser. **MOTION:** Steward - “I move we vote for the slate of officers.” 2<sup>nd</sup> - Dorothy. Motion approved.

**TREASURER REPORT:** Deborah - Balance in Chase account is \$26,242.11. That includes monies from festival vendors. Some expenses for the festival have been paid. Our CD will mature July 11.

**AVALON REPORT:** Chuck - progress with engineering on parking lot, ready for a building permit application. Talked with HVAC engineer, sprinkler, artistic designer for ballroom and trying to get that moving forward. Would like to finish the wood on the stage. Chuck is working with the city regarding the parking lot charging stations, right-of-ways.

**WEB DESIGN:** Chuck - Time has been spent on design, but the mechanics weren't workable. Now working with another designer regarding the calendar package. Maybe in the next month we can move to the new website: Avalon.dance.

**FESTIVAL REPORT:** Submitted by Jim Schwartzkopff. See attached.

**ADJOURNMENT & NEXT MEETING:** July 5. Motion - Dorothy, 2<sup>nd</sup> - Radu. Adjourned at 8:02 PM.

Respectfully submitted,  
Susie Reisser  
Secretary

## **ATTACHMENT: International Festival Report**

Attached is the current income/expense estimate for Festival 2018 with comparison to Festival 2017. If a line has "est" it means the amount is still subject to change as we move into the finals, If there is no such notation the amount is definite,

Crowd funding is a complete bust this year. People aren't contributing nor spreading the word. Plus there are three other crowd funding projects all hitting at the same time to our same "crowd." (Tess, Spelmanslag, Planina)

Vendor income has a big spike with the increase in rates. Much gratitude to BIFD for the major donation. The other significant change in income is the Human Relations Grant being 2000 rather than our usual 1500.

We had four possible sponsors - a bank, two hotels, and a window replacement company - all of which appeared interested in sponsoring but ultimately didn't.

Camera ad will run Wed and Fri next week. KGNU is doing promo spots, but i don't know the schedule, so maybe ask people to try to listen for it.

There is a box of flyers on the desk in the office. People can take as many of those as they are able to distribute by Thursday. I need about half the box for the festival weekend, but that still leaves a lot for people to distribute in advance.

There are still MC slots available:

Sat 2-4

Sat 4-6

Sun 10:30-12:30

Sun 12:30-2:30

Sun 2:30-4:30

Sun 4:30-6

There are people considering, but these slots are still unclaimed

My surgery went well and I have been released except for a restriction to not lift more than 10lbs for three more weeks, so one of the staff people in the budget will be my lifter person. Since he's there, he will also assist Will with some set-up and strike and to sit at the board giving Will actual breaks!! (Will doesn't know this yet)

Remaining tasks are to schedule stage hands and MCs.

**Income/Expense Festival 2017 and 2018 est**

INCOME

	<u>2017</u>	<u>2018</u>
Vendors (12@200, 1 @ 160, 1 @380)	2940.00	3860
Sponsors (1@400, 1 @ 300)	700.00	800
Grants HRC	1500.00	2000
Fishbowl ( 53Fri, 503.58Sat, 426.52Sun)	983.10	800. est
Crowdfunding	660.00	70
<u>Donations</u>	<u>460.00</u>	<u>100</u>
Total Income	7243.10	7630

IN-KIND

Eldorado (30 cases @ \$10.49/case)

Daily Camera (60 col inches)

KGNU

Ice donated by Lazy Dog

One meal donated by Boulder Bowls

EXPENSES

Staff Meals	59.81	60
Overnight Security	960.00	960
Electricity	39.00	40
Restroom Cleaning	120.00	120
Tent Permit	28.05	29
Party Time Rental (30x50 tent 116 chairs 3 tables)	1843.54	1963
Sound (mics, amp, speakers, technician, two tents)	800.00	800
Saturday Night Dance Band	800.00	900
Promo & Admin Support Staff	946.00	600. est
Project Manager	1200.00	1200
Load-in and out staff	200.00	600. est
Truck & Staff	1041.88	100. truck only
<u>Misc - copying, parking, etc</u>	<u>35.15</u>	<u>150. est</u>
TOTAL EXPENSES	8073.43	7522
	(830.33)	108