



Welcome

to the

**Boulder Dance Coalition
Annual Meeting**

Agenda

1. Welcome
2. Thank you
3. Reports:
 - From the President
 - Financial Report
 - International Festival
 - Avalon Management Committee Report
 - Avalon Report
3. Questions / Comments from Members
4. Election of Directors

Thank you

Bev!

10 Yrs of Service

Best of Boulder



Ad: pg. 59

Best Place to Dance: pg. 63

Best of Boulder

Place to Dance

Fourth year in a row!



When our readers put their dancing shoes on, they head to The Avalon Ballroom.

Tempted to tango? Bonkers for bachata? Zany about Zumba?

Fanatic for folk? Soulful about salsa?

The Avalon Ballroom offers more than a dozen classes each week for practically any kind of dance, whether you're a beginner or a seasoned two-stepper. Get out of the box and learn Scandinavian dance basics or Israeli dancing. Check their calendar for offerings and find something to shake a leg to.

Current Ownership Share

- We currently own 25% of Boulder Dance LLC
(Last year: 24%)
- Last shares bought at \$36,019
- We have a ways to go. Donations are important.
- Legacy giving will be essential to fully own the Avalon anytime soon.



Goal Areas

- Coalition Vitality
- Communication
- Avalon Development



COALITION VITALITY

1. 32 active/paid Groups currently – hopefully up to 10 more
2. 297 individual members (266 with active email addresses)
3. \$4445 in donations, including \$2945 from Colorado Gives Day
4. Almost \$600 less (total) than year before
5. Colorado Gives Day increased \$674 from year before – switch to CGD
6. Although fewer CGD donors: 34 vs 42
7. Minutes of board meetings published at:
www.boulderdancecoalition.org / resources tab / links / BDC Public Documents / BDC Meeting Minutes
8. Financial Committee meets quarterly to review financial status; continues to improve financial statements; issues quarterly reports to the board



COMMUNICATIONS

- International Festival was successful in terms of attendance, vendor satisfaction, and the fun we all had.
- Festival lost \$927
- **Volunteers continue to be a challenging issue.**
- **Losing a key volunteer – need someone to take her place**
- Awarded the Boulder Weekly Best of Boulder Award for “Best Place to Dance in Boulder County 2017”, fourth year in a row.
- Working on further upgrades and refinement to web site – slowly.
- Making more use of Facebook for Avalon

AVALON DEVELOPMENT

- Purchased 1% last May
- Coalition now owns 25% of the Avalon.
- Donors down, some groups struggling
- Jim Schwartzkopff is continuing as the Avalon Manager
- The Avalon Management Committee is working well and pursuing new ideas
- Former contract workers are now “employees”. This has increased Avalon expenses significantly

What YOU can do!

Provide input and ideas

Donate / Legacy Giving

VOLUNTEER



Current Committees

Finance

Communications

website, social media,
newsletter, branding, logo,
signage, other (print media etc.),
publicity / marketing

Membership

International Festival

Recognition

You do
NOT have
to be a
board
member
to be on a
committee

Boulder Dance Coalition website:

www.boulderdancecoalition.org

Web problems / questions:

webadministrator@boulderdancecoalition.org

Avalon Management Committee (AMC):

AvalonManagementCommittee@boulderdancecoalition.org

Avalon Manager:

avalon@boulderdancecoalition.org

Lastly:

president@boulderdancecoalition.org

Financial Report



Financial Summary

	2017	2016	2015	2014
Assets				
Bank Accounts	73,476	88,507	39,236	66,598
FDIG (25.3726%)	0	134,174	133,496	133,693
Boulder Dance LLC	997,036	716,720	728,916	590,262
BD LLC Ownership	25%	24%	24%	20%
Schwab Account	380,000	3,817	3,817	3,817
Total Assets	1,466,671	938,826	901,764	794,370



Financial Summary

	2017	2016	2015	2014
Income/Expense				
Extraordinary		0	0	85,604
BDC Operations				
Income	506,383	9,969	46,594	22,366
Expense	3,483	10,367	4,969	9,414
Net	502,900	(398)	41,625	12,952
Avalon				
Income	212,704	196,052	233,477	211,656
Expense	188,496	164,770	175,056	165,853
Net	24,207	31,282	58,421	45,803
Festival				
Income	7,150	6,251	7,045	6,086
Expense	8,077	7,071	7,631	5,731
Net	(927)	(820)	(586)	355
Total Net Income	526,179	30,064	99,460	144,714

Financial Summary

	<u>2017</u>	<u>2016</u>	<u>2015</u>	<u>2014</u>	<u>2013</u>
Assets					
Bank Accounts	73476	88,507	39,236	66,598	116,886
FDIG (25.3726%)	0	134,174	133,496	133,693	134,441
Boulder Dance LLC	997036	716,720	728,916	590,262	407,434
	(25%)	(24%)	(24%)	(20%)	(14%)
Schwab Account	<u>380000</u>	<u>3,817</u>	<u>3,817</u>	<u>3,817</u>	<u>0</u>
Total Assets	1466671	938,826	901,764	794,370	658,761

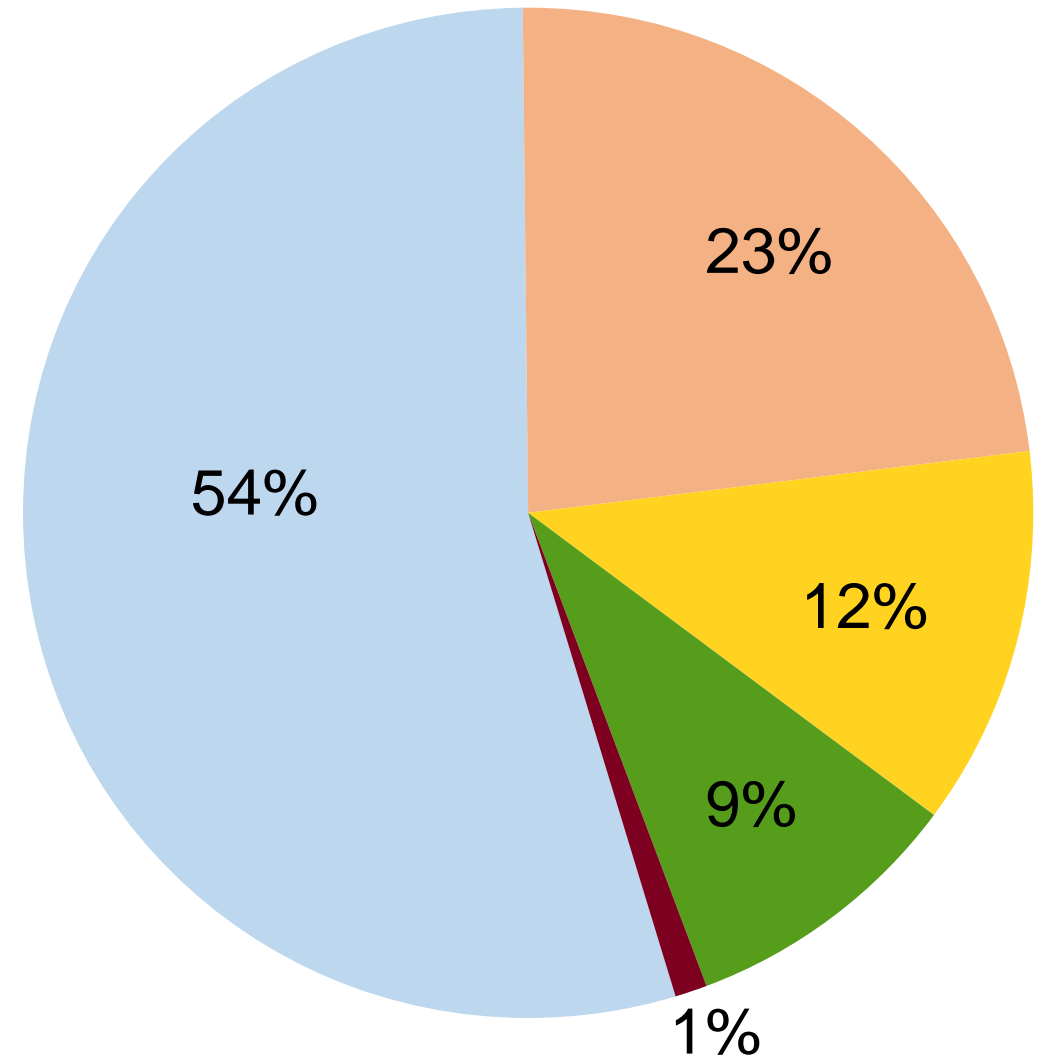


Avalon Income

2017

Ballroom rental	\$111,183	54%
Sodal Hall Rental	\$48,425	23%
North Hall Rental	\$24,201	12%
Services	\$19,467	9%
Misc. Rental	\$2,995	1%
	<u>\$206,271</u>	<u>99%</u>

Last Fiscal Year: \$ 197,513

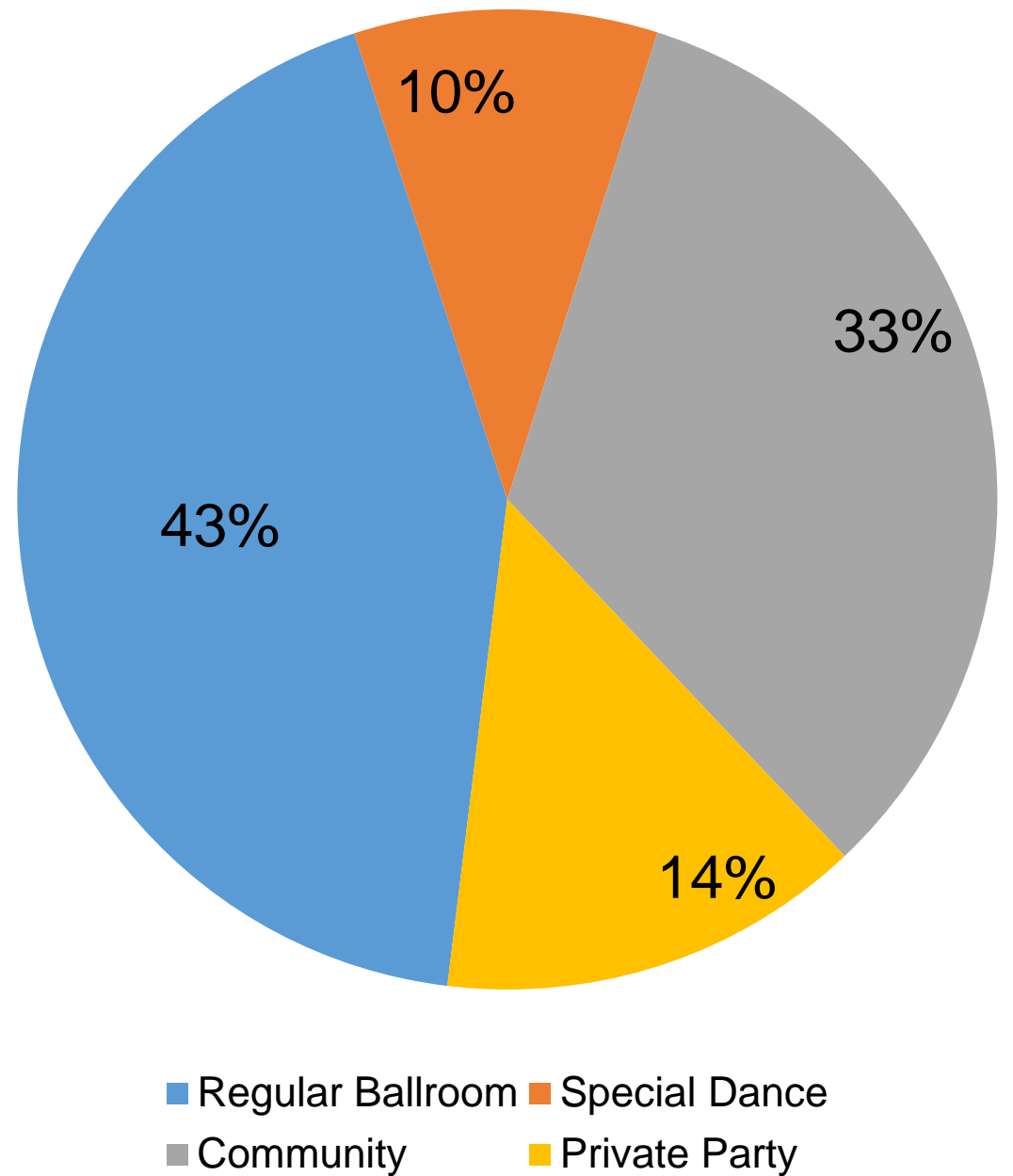


Ballroom rental Sodal Hall Rental North Hall Rental
Services Misc Rental



Ballroom Rental by Type of Use

	2017	
Regular Dances	\$47,856	43%
Special Dances	\$11,181	10%
Community Events	\$36,581	33%
Private Parties (15 max)	\$15,084	14%
Other	\$480	0%
	<u>\$111,182</u>	<u>100%</u>
Last Fiscal Year	\$ 107,088	



Boulder Dance Coalition (BDC) Sales by Item Summary

05/11/18

March 2017 through February 2018

Mar '17 - Feb '18

Service	Qty	Amount	% of Sales	Avg Price
Ballroom rental				
BC Ballroom, Community	101	36,581.05	17.8%	362.19
BP Ballroom, Private Party	9	15,084.13	7.4%	1,676.01
BR Ballroom, Regular	221	47,856.07	23.4%	216.54
BS Ballroom, Special Dance	119	11,181.28	5.5%	93.96
Ballroom rental - Other	3	480.00	0.2%	160.00
Total Ballroom rental		111,182.53	54.2%	
Carpet cleaning	1	195.00	0.1%	195.00
Equipment Rental	1	300.00	0.1%	300.00
Event Staff	80.5	10,627.76	5.2%	132.02
Extra Cleaning	7	532.27	0.3%	76.04
Janitorial BD	13	7,150.00	3.5%	550.00
Kitchen Rental	67	1,005.00	0.5%	15.00
North Hall	1185	24,201.39	11.8%	20.42
Private sessions	132.5	1,990.00	1.0%	15.02
Security Services	10	661.93	0.3%	66.19
Sodal Hall				
SHR Sodal Hall Regular	999.5	45,095.31	22.0%	45.12
SS Sodal Hall Special	52	2,571.48	1.3%	49.45
Sodal Hall - Other	51.5	757.89	0.4%	14.72
Total Sodal Hall		48,424.68	23.6%	
Total Service		206,270.56	100.6%	
Discounts				
OQD	0	-1,318.94	-0.6%	
Total Discounts		-1,318.94	-0.6%	
TOTAL		204,951.62	100.0%	

Services = 19,466.96

- **International Festival Report**

Festival Manager Jim Schwartzkopff

- **Avalon Management Committee Report**

Current Members: Maggie Butler

Caroline Stepanek

Ingvar Sodal

- **Avalon Report**

Chuck Palmer

www.indiegogo.com/projects/2018-boulder-international-festival#/

Questions and Comments from Members

- What is going well?
- What is not going well?
- What could be improved?



Current Board of Directors

	Name		Term Exp.
1	Deborah	Howard	Apr-2017
2	William	Johns	Apr-2017
3	Susie	Reisser	Apr-2017
4	Larry	Utter	Apr-2017
5	Jim X.	Borzym	Apr-2018
6	Willard	Crary	Apr-2018
7	Chuck	Palmer	Apr-2018
8	Susan	Smith	Apr-2018
9	Rick	Thompson	Apr-2018
10	Steward	Hartman	Apr-2019
11	Radu	Popescu	Apr-2019
12	Joseph	Snowhawk	Apr-2019
13	Caroline	Stepanek	Apr-2019
14	Marie-Dominique	Verdier	Apr-2019

From the Bylaws:

“The number of Directors shall be not fewer than three nor more than fifteen”.

- Ask all board members in attendance to stand.
- Give names.

- Have nominees for new term stand and give names.



Election of Directors

Nominees: Jim Borzym
Chuck Palmer
Susan Smith
Rick Thompson
Dorothy Vernon

Procedures for Voting

- A quorum of the Individual Members, for the purpose of electing their Council Representative, shall be 10% of the Individual Membership then of record.
- A quorum of the Representative Council for an Annual Meeting shall be 30% of the Group Members of record as of the date of the Annual Meeting. The Individual Membership Representative shall be counted to meet the quorum requirement.
- A group Representative may at most represent three Group Members.
- Election of Directors shall be done using a secret paper ballot of the Representative Council. Each Director shall be elected by the affirmative vote of a simple majority of the votes cast for that Director by the Representative Council.

Boulder Dance Coalition website:

www.boulderdancecoalition.org

Web problems / questions:

webadministrator@boulderdancecoalition.org

Avalon Management Committee (AMC):

AvalonManagementCommittee@boulderdancecoalition.org

Avalon Manager:

avalon@boulderdancecoalition.org

Lastly:

president@boulderdancecoalition.org